



## PROMPTS FOR PREPARING A PARTNERING STORY

- **WHAT KIND OF FUNDER ARE YOU?** - Describe your activities as funder. Is your organisation experienced in collaborative working, having invested in this area? Or is this a new or more recent area of interest?
- **DESCRIBE YOUR PARTNERING OR PARTNERSHIP** – What is it? Who is involved? Who are the partners? What is the focus or theme of the partnership? What is the partnership like?
- **HISTORY** – How did the partnership start? Who started it and why? Does it have a history or is it a partnership that is just starting? How has the partnership been resourced to date?
- **YOUR ROLE / CONTRIBUTION** – What is your role in the partnership as it is unfolding? Is it just focused on financing or is it broader? Have you been involved from the beginning? Why is it important to you that the partnership succeeds? Do you consider your organisation to be external to the partnership? Are there other money-providers involved?
- **FORMALITIES** – In what way is the partnership positioned in your organisation? Did you initiate the partnership? Is there a Partnership Agreement? How is effectiveness and impact monitored and assessed? How does accountability work?
- **SUCCESS** – What does success look like for the Partnership and for the partners involved – and also for your organization? What has the partnership achieved so far? In what ways has resourcing been the key to success?
- **REFLECTIONS and LESSONS** – What is special about the Partnership to those involved? And to your organisation? What has contributed to success and what has caused problems? How were financial and non-financial resources combined? And how are they reported? What are the lessons learned?
- **WHERE NEXT?** – What is to happen next? Who decides? And on what basis and in whose interest do they do so?
- **MORE INFORMATION?** References? Links? Key contact...

**IMPORTANT NOTE:** *A partnering story is not a case study. It does not seek to illustrate some aspect of partnering practice. Rather the aim is to convey to others partnering as a way of operating that brings results in ways that 'business-as-usual' cannot.*